Written Exercise Chapter 1

ITWP 2600 2024WI

Advantages and Disadvantages of using a mobile app for purchases:

## Advantages:

- 1. Mobile apps offer a friendly interface, which lets customers browse and purchase products conveniently from their smartphones anywhere, anytime.
- 2. An app provides access to a wide variety of products across multiple categories, giving users plenty of choices to find what they need.
- 3. App algorithms display recommendations based on users' browsing and purchase history, improving the shopping experience by suggesting relevant products.
- 4. The app streamlines the checkout process with saved payment methods and shipping addresses, which creates quick and seamless transactions.
- 5. Users can access product reviews and ratings from other customers, helping them make smarter purchases.

## Disadvantages:

- 1. An app usually collects extensive user data, creating privacy concerns regarding the use of personal information for targeted advertising.
- 2. Relying solely on a mobile app may limit users from learning about other products and retailers.
- 3. The convenience of one-click ordering may encourage impulsive buying behavior, leading to overspending.
- 4. Resolving issues or seeking assistance may be challenging through the app compared to other customer service channels such as E-Mail or Phone.
- 5. Prices on the mobile app may vary from the website or other platforms, potentially leading to confusion or dissatisfaction.